

Program No. C054-S Term Date of Award To September 30, 2004

Title: U.S. COAST PILOT PERFECT BOUND PUBLICATIONS

		EVOLUTION IMPRESSIONS			GRAY GRAPHICS		IPI GRAPHICS		McDONALD & EUDY		MONARCH LITHO, INC.		
ITEM NO	DESCRIPTION	BASIS OF AWARD	ROCHESTER, NY UNIT RATE	COST	CAPITOL HEIGHTS, MD UNIT RATE	COST	UPPER MARLBORO, MD UNIT RATE	COST	TEMPLE HILLS, MD UNIT RATE	COST	MONTEBELLO, CA UNIT RATE	COST	
<b>I. PREPRESS:</b>													
(a)	One-piece laminated color proofs..... .....per trim/page-size	440	20.80	9,152.00	20.00	8,800.00	40.00	17,600.00	20.00	8,800.00	35.00	15,400.00	
<b>II. PRINTING AND BINDING:</b>													
(a)	Printing text pages.....per page												
(1)	<b>Makeready and/or Setup</b>	4,500	21.00	94,500.00	46.75	210,375.00	70.00	315,000.00	22.00	99,000.00	30.75	138,375.00	
(2)	<b>Running Per 1,000 Copies</b>	15,750	7.95	125,212.50	12.40	195,300.00	9.00	141,750.00	10.25	161,437.50	13.75	216,562.50	
(b)	Printing Cover pages 1, 4 and backstrip/spine in 4-color process and Cover 2 in black, inclu varnishing/hinge scoring.....per complete cover												
(1)	<b>Makeready and/or Setup</b>	9	928.00	8,352.00	675.00	6,075.00	500.00	4,500.00	1,300.00	11,700.00	830.00	7,470.00	
(2)	<b>Running Per 1,000 Copies</b>	32	650.15	20,804.80	149.00	4,768.00	145.00	4,640.00	300.00	9,600.00	146.00	4,672.00	
<b>III. PACKING AND DISTRIBUTION:</b>													
(a)	Pack/seal shipping containers....per container	1,900	1.00	1,900.00	1.75	3,325.00	2.00	3,800.00	1.50	2,850.00	1.75	3,325.00	
<b>CONTRACTOR TOTALS</b>				<b>\$259,921.30</b>		<b>\$428,643.00</b>		<b>\$487,290.00</b>		<b>\$293,387.50</b>		<b>\$385,804.50</b>	
<b>DISCOUNT</b>				0.25%	<b>\$649.80</b>	2.00%	<b>\$8,572.86</b>	5.00%	<b>\$24,364.50</b>	1.00%	<b>\$2,933.88</b>	2.00%	<b>\$7,716.09</b>
<b>DISCOUNTED TOTALS</b>				<b>\$259,271.50</b>		<b>\$420,070.14</b>		<b>\$462,925.50</b>		<b>\$290,453.62</b>		<b>\$378,088.41</b>	
AWARDED													

		PBM GRAPHICS, INC.			WEST SHORE PRINTING		
ITEM NO	DESCRIPTION	BASIS OF AWARD	GREENSBORO, NC UNIT RATE	COST	MECHANICSBURG, PA UNIT RATE	COST	
<b>I. PREPRESS:</b>							
(a)	One-piece laminated color proofs..... .....per trim/page-size	440	30.00	13,200.00	50.00	22,000.00	
<b>II. PRINTING AND BINDING:</b>							
(a)	Printing text pages.....per page						
(1)	<b>Makeready and/or Setup</b>	4,500	26.86	120,870.00	8.00	36,000.00	
(2)	<b>Running Per 1,000 Copies</b>	15,750	12.92	203,490.00	9.45	148,837.50	
(b)	Printing Cover pages 1, 4 and backstrip/spine in 4-color process and Cover 2 in black, inclu varnishing/hinge scoring.....per complete cover						
(1)	<b>Makeready and/or Setup</b>	9	352.80	3,175.20	250.00	2,250.00	
(2)	<b>Running Per 1,000 Copies</b>	32	1,008.00	32,256.00	460.00	14,720.00	
<b>III. PACKING AND DISTRIBUTION:</b>							
(a)	Pack/seal shipping containers....per container	1,900	1.75	3,325.00	1.50	2,850.00	
<b>CONTRACTOR TOTALS</b>				<b>\$376,316.20</b>		<b>\$226,657.50</b>	
<b>DISCOUNT</b>				2.00%	<b>\$7,526.32</b>	2.00%	<b>\$4,533.15</b>
<b>DISCOUNTED TOTALS</b>				<b>\$368,789.88</b>		<b>\$222,124.35</b>	